

Annual Banquet date set, nominations open

Nominations for the Union County Chamber of Commerce annual awards are being accepted through Feb. 7, 2013 for Business of the Year, Man of the Year, Woman of the Year, and Educator of the Year. Nomination forms are available on the Chamber's web site and can be submitted electronically.

Recognizing that community leaders usually contribute year after year, previous award winners are eligible to win again, giving recognition for ongoing outstanding community service.

The selection committees look for individuals and businesses whose efforts support community activities and help make Union County a better place in which to live and do business. Letters of support are encouraged but not required.

The annual banquet will be held on Fri., Feb. 22, 2013 at Blue Mountain Conference Center. Tickets and sponsorships may be reserved at any time by contacting the Chamber at 541.963.8588.

Tourism Update

Year end means annual plans are underway

Although visitors head to Union County all year long, we see fewer visitors in the Visitor Center this time of year. But just because we are not in peak tourism season doesn't mean we get a break from making Union County a visitors' destination.

When the temperature drops, it means it's time to evaluate the summer's efforts and start planning future marketing strategies. And when the snow is flying, the Chamber's tourism team is working hard to promote winter activities to pull visitors into Union County for arts events, skiing, snowboarding, snowshoeing, wildlife watching, and even bicycling.

Proponents of the Grande Tour Scenic Bikeway have been meeting with Travel Oregon to continue developing marketing strategies for The Grande Tour, a newly designated Oregon Scenic Bikeway that meanders through Union and Baker counties.

Bicycle tourism has the potential to make a significant, positive economic impact in Union County. In addition to the miles of country roads and rugged mountain trails, the

communities in Union County offer a friendly respite along the ride.

The Union County Chamber of Commerce, Travel Oregon, and Oregon Parks and Recreation Department for the Oregon Scenic Bikeways Bicycle Tourism Studio will be converging in the Community Room at the Cook Memorial Library in La Grande on Tues., Feb. 12 from 9 a.m. to 4 p.m. for a community-based planning program designed to make the Grande Tour Scenic Bikeway one of the best places to ride in North America. The event's goal is to help bicycling and tourism stakeholders learn how to leverage the Oregon Scenic Bikeway designation to increase visitation and how to capitalize on this growing travel segment. Save the date!

With annual magazines in the works for Union County, the Eastern Oregon region, and the State of Oregon, the Chamber is feverishly working to update information about annual (and new!) events in Union County. This data is printed in magazines, as well as uploaded to local,

See Tourism, page 3.

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Labor trends, permit logs and Chamber data

Across Oregon, 83 percent of employment is found within the private sector, compared to 76 percent in Union County. Selected Union County employment change, year-over-year, by industry for the month of October:

- Manufacturing, +90
- State government, +40
- Local government, +40
- Construction, -40
- Retail trade, -30
- Financial activities, -30

Union County had an estimated October 2012 jobless rate of 7.9 percent, up slightly from September's revised 7.5 percent. October's labor force estimates show 11,525 employed and 987 unemployed local residents.

	Oct. 2012	Oct. 2011	Year-over-year
Civilian Labor Force	12,512	12,674	-162
-- Employed	11,525	11,589	-64
-- Unemployed	987	1,085	-98
--County Non-seasonally Adjusted Unemployment Rate	8.8%	9.6%	-0.8%
-- State Non-seasonally Adjusted Unemployment Rate	8.6%	9.3%	-0.7%

Union County typically experiences the lowest unemployment rates in late summer, and October's rate has pulled back slightly from September's multi-year low.

Total nonfarm employment increased by 110 over the year. The public sector accounted for most of the gains. Manufacturing experienced the largest change over the year, gaining 90 jobs.

This analysis is provided by Andrew Crollard, Eastern Oregon workforce analyst, WorkSource Oregon. For additional information, call 541.963.7111. Copies of Eastern Oregon Labor Trends are available at the Chamber of Commerce, Worksource Oregon, or online.

Dec. Chamber outreach data

Relocation Packets 3
 Visitor Information Packets 0
 Total Phone Calls 67
 Total Walk Ins 68
 Maps 2
 Magazines 180
 Visitor Welcome Kits 16

UnionCountyChamber.org

Web site visitors 1,202
 Web page views 3,509

VisitLaGrande.com

Web site visitors 364
 Web page views 424

LaGrandeNaturally.com

Web site visitors 265
 Web page views 635

TOTAL REQUESTS FILLED 4,888

City of La Grande permits

November 2012

Building Permit Fees (total) . . \$1,682.00
 Building Permits Valuation . . \$124,819.00
 Manufactured Home Permit Fees . . . \$0.00
 Mechanical Permits \$1,651.50
 Plumbing Permits \$925.50
 Electrical Permits \$1,672.44
 Demolition Permits \$120.00
 Total Permits Issued 47

Union County permits

November 2012

Building Permit Fees (total) . . \$2,815.00
 Building Permits Valuation . . \$279,810.00
 Manufactured Home Permits . . . \$0.00
 Mechanical Permits \$2,160.00
 Plumbing Permits \$1,674.50
 Electrical Permits \$3,975.35
 Demolition Permits \$0.00
 Farm Exempt Permits 0
 Total Permits Issued 75

Board of Directors

President: Matt Scarfo,
 Benchwarmers/Longbranch
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 Vice President:
 Secretary/Treasurer:

Kyle Evans, Wheatland Insurance
 James Gorham, Mountain Valley Therapy
 Ryan Hildebrandt, Sterling Savings Bank
 John Howard, John Howard & Associates
 Renni Little, Bealls
 Shawna McKinnis, RE/MAX Real Estate
 Steve Lyon, Boise Cascade
 Dave Wildman, Anderson Perry
 Appointment
 Appointment
 Appointment
 Appointment

Contact us

Chamber Staff

Judy Hector, CEO
 ceo@unioncountychamber.org
 Rona Lindsey, Administrative Assistant
 rona@unioncountychamber.org
 Becky Collins, Tourism Marketing Assistant
 becky@unioncountychamber.org

207 Depot Street
 La Grande, OR 97850
 541.963.8588 800.848.9969
 UnionCountyChamber.org

Support Chamber members and Union County's economy. **Buy locally!** it makes a difference!

Brownfields assessment available

The Northeast Oregon Economic Development District (NEOEDD) is seeking requests for Phase I and II assessments from public and private entities with properties in Baker, Union or Wallowa counties. NEOEDD has \$168,500 available to assess sites believed to be contaminated with non-petroleum hazardous substances and \$168,500 for sites believed to be contaminated with petroleum substances. NEOEDD received these funds through a grant from U.S. Environmental Protection Agency (EPA).

Brownfields are real property that the expansion, redevelopment, or reuse of may be complicated by the presence or potential presence of a hazardous substance,

Tourism, from page 1.

regional, and state websites to help direct visitors to Union County. Although online calendars are constantly updated with current information, getting the dates and locations updated early will ensure that printed materials are current all year long. If you organize an event, please contact Becky at the Chamber with current information. You can reach her at 541.963.8588 or becky@unioncountychamber.org.

Ensuring Union County's online presence is just one tool we use to keep our area identifiable and current, as well as extend our reach. We are constantly updating our Facebook and Twitter accounts to shine light on community activities. It is exciting to watch the post analyses and see things go viral! We have also recently opened an account on Pinterest, an online pin board, which has become the fastest growing social media website. Follow the Union County Chamber on Facebook, Twitter, and Pinterest to keep abreast of local happenings.

One of Union County's summer attractions, the Union County Museum, reports a successful season thanks to the tireless volunteer staff and board who ensure that the museum is a can't-miss attraction. The museum's continued success provides a unique point of interest for travelers to the area. In the works for 2013 is the organization of a School Records room and newspaper archive, and repairing the Cowboys Then & Now Exhibit.

One of the most-asked about winter attractions, Elk Feeding Tours, is well underway. The tours are offered on Saturday, Sunday, and holidays as long as elk are in the lower elevations at the feeding site near North Powder. This horse-drawn tour attracts visitors from across the Pacific region and Rocky Mountain West. And, of course, the winter jewel, Anthony Lakes, is looking at a fantastic season!

pollutant, or contaminant. NEOEDD's goal is to help projects access funding and resources to convert land and/or buildings that are underutilized into productive use or to convert them to green space if that is the best outcome for the landowner and the community. Any public or private entity with control of or access to a brownfields site that meets U.S. EPA eligibility requirements may participate in the program.

Phase I and Phase II Environmental Site Assessments (ESA) as well as asbestos and lead based paint assessments are eligible. Analysis of Brownfields Cleanup Alternatives (ABCAs) are also eligible. Phase I ESAs are the first step of a brownfields redevelopment process. A Phase I ESA is generally performed prior to the purchase of a property in order to meet the "All Appropriate Inquiries" requirement to qualify for the innocent landowner, contiguous property owner or bona fide prospective purchaser limitations on liability under the Comprehensive Environmental Response, Compensation and Liability Act (CERCLA). This is commonly referred to as performing "due diligence".

The assessment will determine the potential for environmental issues on the property. The assessment consists of a review of environmental records, historical records review, site visit, property owner interviews and a final report. The report will conclude either that no "recognized environmental conditions" exist on the site or that further physical investigation is recommended due to possible contamination.

Phase II ESAs generally occur after a Phase I assessment has been completed and a finding of probable contamination has been identified. A Phase II ESA typically includes: sampling of soil, groundwater, surface water or building materials and identifying, locating and characterizing the nature and extent of the environmental issues at the property. Results can be used to determine cleanup needs, quantify risks, and develop a cleanup plan for redevelopment.

An ABCA includes a variety of information about the site and contamination issues including but not limited to cleanup standards, applicable laws, alternatives considered and the proposed cleanup, among other topics. An ABCA is a necessary document if cleanup is necessary and the site owner is seeking financing assistance through the Oregon Business Development Department (Business Oregon) Coalition Brownfields Cleanup Fund (BCF) which is capitalized with EPA funding or through EPA's Brownfield Cleanup Grants.

Business Oregon's Brownfields Program manages two funds that are available to both public and private property

See Brownfields, page 5.

Downtown La Grande's "Big H" completed

Dec. 6 marked the official completion of the downtown La Grande streetscape improvement project that encompassed Adams Ave. between and including Elm and Depot streets from Jefferson to Washington avenues.

The project, called "the Big H" due to shape of the project when viewed from overhead, was engineered by Anderson Perry & Assoc. and constructed by Mike Becker General Contractor, both of La Grande.

"The Big "H" project will improve and beautify the sidewalks along Adams Ave. and Depot and Elm streets," says Robert Strobe, La Grande City Manager. "The City has borrowed \$1 million to fund the project and the loan will be repaid with future year's Urban Renewal tax revenues. Because of the way Urban Renewal works, there isn't any increase in taxes associated with this loan."

At a total cost of \$1.1 million, the project also tapped financial assistance through an Oregon Department of Transportation Pedestrian and Bicycle Program grant and City of La Grande Public Works resources.

Construction on the Big H began in June 2012 and included replacements and enhancements to sidewalks and pedestrian ramps and provided new alleyways and



La Grande mayor Daniel Pokorney cuts the red ribbon to officially mark the completion of the Big H construction.

alley approaches. The project also included the installation of "new antique-style pedestrian lights with ultra-efficient LED lighting, new benches, new trees and a few other amenities designed to make downtown a special and unique shopping environment," says Charlie Mitchell, community and economic development director for the City of La Grande.

Savings account finances business or education

North East Oregon Economic Development District (NEOEDD) can help businesses save to finance post-secondary education or start-up or expansion of a business. Based on income and net worth guidelines, the fund can triple your savings through donated matching funds with an Individual Development Account (IDA).

Since 2007, the program has graduated 37 participants who saved over \$80,000 and received more than \$240,000 in matching funds for business or education. Another 44 participants are currently enrolled in the program and will save more than \$94,000 and leverage another \$282,000 to invest in their future.

The IDA is a special savings account to help individuals of modest finances save money to invest in post-secondary

education or a business. The IDA program is a 3:1 matched savings program. This means that for every \$1 you save, the program will match it with \$3. Once you reach your savings goal, the money can be spent on your business

or for education or training at an accredited institution. In addition to saving money, participants learn about financial management and planning through free, required classes facilitated by NEOEDD. Business owners will learn important skills such as cash flow, financial management, and marketing. Education participants will prepare information on their course of study/training and how it relates to their future goals. The objective of the IDA program is to encourage a habit of



See Savings, page 8.

Managing by Measurement

A refresher on ratio analysis

Part One

Steve Clements, Assistant Professor, College of Business
Nancy Gromen, CPA, Instructor, College of Business

There is a saying attributed to Peter Drucker, “If you can’t measure it, you can’t manage it.” Drucker is best known for his consulting and academic work with large corporations, but his advice is appropriate for any size of business.

A successful business is based on a combination of instinct, knowledge of the product or service, and an understanding of what all the numbers in the general ledger tell you. While many businesses can operate quite well on a cash basis – Got enough cash coming in to cover the cash going out? – a business set on growing and thriving needs to use the figures available on an Income Statement (sometimes referred to as the Profit and Loss Statement) and a Balance Sheet to make effective management decisions. In part one of this article, we’ll introduce retrieving these reports from QuickBooks. In part two, we’ll examine how to use the data in these reports to create financial ratios, and how to use ratios to make management decisions.

The key to useable financial ratios is good information. Each account needs to be updated with relevant data. Updates must include any adjustments your accountant or bookkeeper may make during the write-up of your financial statements or when preparing adjusting journal entries during the year.

The frequency of updates, in some way, depends on the nature of your business. Update monthly if you have

fast-turning inventory or short-term projects. Quarterly, or even semi-annual, updates are usually adequate for services or long-term project billing. Ideally, updates are on a monthly basis. Just remember if you haven’t measured a transaction, then you can’t generate a useful ratio to make decisions on; it’s the old “garbage in - garbage out” scenario.



With an updated set of books, you’re ready to generate the necessary reports from QuickBooks. You will be using the Profit and Loss Standard and the Balance Sheet Standard as the reports for the ratio analysis. If you maintain your own books or if you have an accountant or bookkeeper who does, be sure the reports settings are modified to convert to cash basis accounting. You’ll also want to change the time period

covered by the reports to coincide with a reasonable period for your business. Since ratio analyses are best done by comparing one ratio to another or the same ratio over time, you might want to generate reports from past periods. So, for example, if you believe a quarterly basis is adequate for your business, generate reports for the most recent, last four quarters. If monthly reporting is appropriate, generate the last 12 months of reports.

While ratios can be calculated from hard copy reports, exporting the reports to Microsoft Excel can simplify data entry, but you will still have to build ratio formulas within Excel.

Next month, we’ll talk about financial ratios, how to calculate them, and more important, how to use them to make sound management decisions.

Brownfields, from page 3.

owners seeking financing to address environmental contamination. The Oregon Brownfields Redevelopment Fund (BRF) is capitalized with state funds and is able to provide funding for assessment through cleanup projects. The Oregon Coalition Brownfields Cleanup Fund (BCF) is capitalized with federal funding provided through a grant from the US EPA but is only able to provide funding for cleanup projects. (NOTE: only the BCF requires completion of an ABCA.) Both Funds are set up primarily as direct loan funds and have the ability to provide flexibility with respect

to loan terms. Additionally, both Funds provide for grants to be awarded to public entities, up to program limits, on a case-by-case basis depending on a financial analysis of the applicant’s debt capacity and the public benefits of the proposed redevelopment project. Business Oregon works with the Oregon Department of Environmental Quality to ensure that a project’s scope of work will achieve environmental compliance and meet the needs of the redevelopment project.

Business Matters

Joanne's Music Studio: New E-Newsletter!

Joanne's Music Studio, owned by Joanne Bump, has been offering piano and voice lessons since 2011. One thing that has caught Joanne's eye is the many wonderful musical events that happen in Union County. This has driven her to create a monthly e-newsletter that will inform people in the community about musical events and opportunities in Union County. If you would like to be a little more informed about our musical community through this e-newsletter or if you know of musical events coming up that you would like to see in the e-newsletter please email Joanne at musicteacherje@gmail.com.

Scouting breakfast, Feb. 6

Help build America's next generation of leaders by supporting the Friends of Scouting breakfast, Feb. 6 in Hoke 309 at EOU. The breakfast begins at 6:45 a.m. The program includes a raffle for a two-person get-away at Wildhorse with two rounds of golf and two tickets to the cultural museum. For breakfast and raffle tickets, call 541.963.2858.

Eastern Oregon Film Festival seeks sponsors

Eastern Oregon Film Festival is seeking sponsors for the fourth annual event, slated for Feb. 28-March 2, 2013. "We look forward to our growing partnerships with aligned business owners and organizers in our region," says Christopher Jennings, event director. The event's goal is to bring together people, film, and music, "expanding the cultural experience in La Grande and Eastern Oregon," Jennings adds. Festival partners receive the most dominant publicity in the months prior to the event, so early action will net the best exposure. For additional information, visit www.eofilmfest.com/sponsorships or email director@eofilmfest.com.

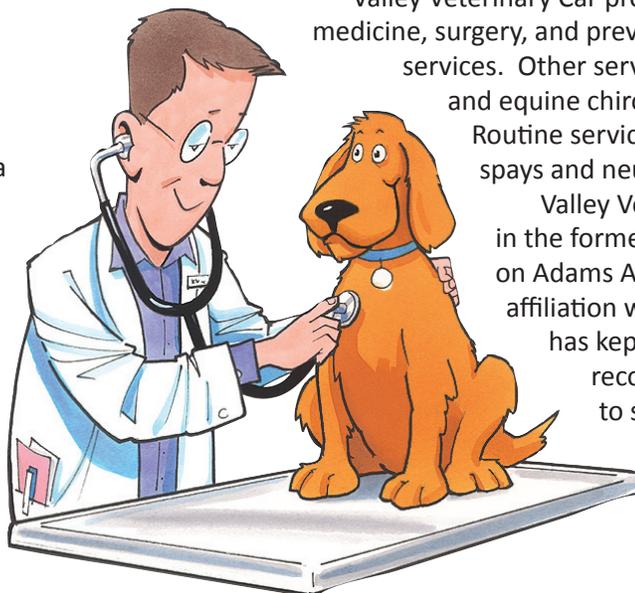
Roller skating coming to Maridell Center

The Maridell Center, 1124 Washington Ave. in La Grande, is expanding its services and will begin reconstructing a portion of the center to be used for roller skating. After removal of the old flooring surface, a skate-friendly polymer will be applied. Completion is anticipated for the early part of 2013.

Welcome new member: Valley Veterinary Care

Dr. Jeff Henry, DVM
2303 Adams Ave
La Grande, OR 97850
541.963.0287

Dr. Henry has been serving La Grande's pet care needs since 1993. He loves all the outdoor activities that Eastern Oregon has to offer. He is certified in animal chiropractic and is highly experienced in small animal and equine dentistry. A very important creature in Jeff's life is his wonderful four-year-old yellow Labrador, Gracie, who has him wrapped around her paw.



Valley Veterinary Care provides small animal medicine, surgery, and preventative medical services. Other services include small animal and equine chiropractic and dentistry. Routine services include cat and dog spays and neuters.

Valley Veterinary Care is located in the former Tamarack Pet Hospital on Adams Ave. Although Jeff has no affiliation with the former owner, he has kept all of the previous client records and invite everyone to stop by and meet the new vet!

Valley Veterinary Care offers senior and EOU student discounts.

“Thank you!” to December membership renewals

Mountain Works Bicycles

1307 Adams Ave
La Grande, OR 97850
541.963.3220

The Observer

1406 “5”St
La Grande, OR 97850
541.963.3161

Wallow Union Railroad

PO Box 416
Wallowa, OR 97885
541.886.3200

Aggie’s

328 N Main
Union, OR 97883
541.562.6031

Upper Glass Window Care

PO Box 921
La Grande, OR 97850
541.962.8783

RE/MAX Estate Team

2106 Island Ave
La Grande, OR 97850
541.963.1000
866.963.8800

Northeast Oregon Area Health Education Center

One University Blvd.
La Grande, OR 97850
541.962.3801

Eastern Oregon Concrete Service, LLC

1704 X Ave
La Grande, OR 97850
541.910.4418

Bend Advertising Specialties, Inc.

PO Box 5396
Bend, OR 97708
541.389.9806
800.453.5333

Stampede Inn

51 South 7th Ave
Elgin, OR 97827
541.437.2441
877.769.7600

Joe & Sugars

1119 Adams Ave
La Grande, OR 97850
541.975.5282

Buffalo Peak Golf Course

1224 East Fulton
Union, OR 97883
541.562.5527
866.202.5950

Historic Hill-Henderschott Home

6152 Union Cove Highway
Cove, OR 97850
541.568.4772

All Foreign Auto Center

Captain Hook’s Towing
1610 Adams Ave
La Grande, OR 97850
541.963.7566

Blue Mountain Bottled Water

PO Box 306
Cove, OR 97824
541.534.2185

Pizza Hut of La Grande

2602 Island Ave
La Grande, OR 97850
541.963.3311

Wal-Mart

11619 Island Ave
La Grande, OR 97850
541.963.6783

Welcome new member: Ducerus

Stuart Martin and Heather Hall
2112 Cove Ave.,
La Grande, OR 97850
541.624.2112

Ducerus, the full-service college planning and coaching experts, are pleased to announce the opening of a new location in Union County, Oregon. Ducerus was established in 1993 as an organization that provides high-quality and specialized services to students and families who are dealing with the stressful and complex process of choosing a college and deciding how best to pay for school. The Ducerus business model focuses on extremely customized programs for clients that allow students to make the best decisions regarding college, from choosing schools to financial decisions related to paying for college tuition.

Stuart Martin and Heather Hall come to Ducerus with an extensive background in tax preparation and certified financial guidance. Both are long-time Union

County residents and completed training on the Ducerus system in November 2012.

Ron Caruthers, CEO of Ducerus, stated, “We believe that Ducerus changes the way that college planning is delivered to families and students. We increase the level of expectations that customers have from their college coaching provider and help ease the stress and confusion that arises out of the college acceptance process. We are thrilled to have Stuart and Heather join the Ducerus team and we are confident that their abilities, skill set and vision are in line with ours as a company and brand.”

Ducerus is headquartered in Carlsbad, Calif., and has been delivering college planning services nationally. Ducerus has established itself as the national leader in college planning guidance and services, with offices in ten states across the country. For more information on the company, visit the corporate site, www.ducerus.com or contact the local office at 541.624.2112.

Main Street seeks committee volunteers



What better way to kick off the New Year than by volunteering for La Grande Main Street! We are always looking for new and exciting faces and businesses to help us in our efforts to revitalize downtown.

By participating in one of the four committees (Design, Economic Restructuring, Organization, or Promotion) you can help encourage consumers and stakeholders to live,

work, shop, play, and invest in downtown. You'll also help enhance downtown La Grande's maintenance programs, continue to grow events that are fun and economically beneficial, and support staff.

With the help of the business community, the City

of La Grande, the La Grande Main Street Board and Committee volunteers, organization partnerships, and the great La Grande community, La Grande Main Street had a very busy and exciting year.

We are gearing up for 2013, and hope you are too! Downtown La Grande has a lot to look forward to in the coming months, with the Eastern Oregon Film Festival next month, host to the Oregon Main Street Spring Networking meeting in March, the Discover Downtown 5k/10 in April, Ladd Marsh Birdathon in May, and Crazy Days in July!

If you would like to become a part of what La Grande Main Street is working on, please contact program staff or one of our dedicated volunteers who can assist you in determining how your support can best be utilized. Program staff, Alana Garner, can be reached at 541-963-1223 or by email at coordinator@lagrandemainstreet.org.

Savings, from page 4.

saving money in order to increase future earning potential. Save a little bit today, to grow tomorrow.

IDA funds can be used for business expenses such as fixed assets (equipment, buildings, vehicle, etc.) or working capital or training (rent, inventory, utilities, supplies, specialized training, etc.). Funds can also be used for educational expenses from an accredited post secondary education or training program.

More than \$170,000 of matching funds are currently available, and new applications are welcome. To qualify for the program, you must be 12 years old or older and be able to open a bank account. Household net worth must be equal to or less than \$20,000. You must have income, and proof that household income is at or less eligibility limits. If you are saving to start a business, it is helpful to have a business concept and an idea of what you want to spend your IDA on.

To find out if you are eligible, contact NEOEDD, then complete an application. There is a \$60 application fee. Contact NEOEDD at 541.426.3598 or 800.645.9454, or email saramiller@neoedd.org, jeffmoss@neoedd.org, or lisadawson@neoedd.org. You can also find information online at www.neoedd.org.

The IDA fund is supported by Community Bank and by funding from the Oregon IDA Tax Credit. The Oregon IDA Tax Credit allows anyone to support IDA participants and get back a 75 percent credit on their state tax return. For more information go to <http://ida.neighborhoodpartnerships.org>.



Grande Tour SCENIC BIKEWAY WORKSHOP
Tuesday February 12, 2013
9am - 4pm
 Cook Memorial Library, Community Room
 2006 Fourth St., La Grande, OR

Lunch will be provided!

We strongly encourage your attendance for the full program from 9am to 4pm. Please arrive 15 minutes early as the program will start promptly at 9am.

Grande Tour Scenic Bikeway

Did you know?

- In 2011, 4.5 million visitors to Oregon rode a bicycle during their visit!
- Of those visitors, 64% indicated that cycling was the primary purpose of their trip.
- In 2009, we estimate they spent \$223 million on lodging, meals and retail

Join **Travel Oregon** and **Oregon Parks and Recreation Department** for the **Oregon Scenic Bikeways Bicycle Tourism Studio** — a community-based planning program designed to make your Scenic Bikeway one of the **best places to ride in North America**, and to help local businesses **benefit from visiting cyclists**. The program is crafted to **focus community energy** on the development of necessary **infrastructure, business services, and marketing activities** to bring your Oregon Scenic Bikeway to life.

Learn more about how:

- Your region can leverage the Oregon Scenic Bikeway designation to increase visitation
- Your business can capitalize on this growing travel segment
- A large percentage of visitors to Oregon are coming to ride their bike!
- Bike travel is a rapidly increasing segment of travel in North America

Who should attend?
 Anyone who has an interest in capitalizing on this growing travel trend and making this Bikeway the best it can be. We strongly encourage businesses along the route, such as lodging establishments, restaurants, cafés, brew pubs, bike shops, tour operators, retail shops, and attractions as well as public land managers, trail advocates, planners, communication specialists, community leaders and of course . . . cyclists.

To register, go to:
<http://industry.traveloregon.com/SBworkshops>

For more information:
 Anita Metten, OSB Grand Tour Committee Chair
 541.534.2008 • anita.metten@hotmail.com
 or Judy Hector, Union County Chamber
 541.963.8588 • ceo@unioncountychamber.org

January 2013

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10 Chamber board meeting, 7 a.m.	11	12
13	14	15 Ambassador Lunch, Joe Beans	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31	<div style="background-color: green; color: white; padding: 5px; text-align: center;"> For a complete calendar with Union County's activities, please see the Chamber's website unioncountychamber.org </div>	



JOIN THE RANKS

Eastern Oregon Film Festival looks forward to our growing partnerships with aligned business owners and organizations in our region -- working together to improve our ability to bring people, film, and music together -- expanding the cultural experience in La Grande and Eastern Oregon.

Contact us today to allow us to shout your name to our masses.



SEEKING SPONSORS

FOURTH ANNUAL
EASTERN OREGON FILM FESTIVAL
FEBRUARY 28TH - MARCH 2ND, 2013

www.eofilmfest.com



Building America's next generation of leaders

S
C
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G

Support Boy Scouts in Union County
Attend the Friends of Scouting breakfast
Wednesday, February 6 at 6:45am
Hoke 309, EOU

A two person getaway at Wildhorse
including one night's stay, two rounds of golf
and two tickets to the cultural museum
will be raffled off at the breakfast

For breakfast tickets, raffle tickets
or to make a donation
Call: 541-963-2858



Prepared. For Life.®